



## ACTIVITY 18

# CONTENT REPURPOSING TOOL



Content creation is a cornerstone of any successful digital marketing strategy. However, the time and resources required for consistent content production can be significant. This is where Content Repurposing Tools emerge as valuable assets for Virtual Assistants (VAs) seeking to maximize the impact and reach of their clients' content. These platforms empower VAs to transform existing content (blog posts, videos, etc.) into new, engaging formats, extending its lifespan and audience engagement.



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### Part 1: Unveiling the Repurposing Arsenal

Before recommending a content repurposing tool to a client, VAs must possess a thorough understanding of their functionalities. Here's a roadmap for exploring three key players: Reposter, Lumen5, and Infogr.am:

Research Mission:

Dedicate 15-20 minutes to exploring each platform's website and documentation, focusing on these critical aspects:

- Content Input & Formats:
  - Identify the types of content each tool accepts for repurposing (e.g., blog posts, videos, articles).
  - Determine the new formats each tool can generate (e.g., social media snippets, infographics, animated videos).
- Editing & Customization:
  - Assess the basic editing features offered by each tool (trimming, text overlays).
  - Evaluate the level of advanced customization available (design templates, branding integration).
- Output & Sharing:
  - Determine if the repurposed content can be directly published to social media platforms.
  - Examine download options for the created content (video files, infographic images).
- Pricing & Plans:
  - Investigate whether the tool offers a free trial or limited free plan.
  - Analyze the structure of paid plans (features, number of projects).

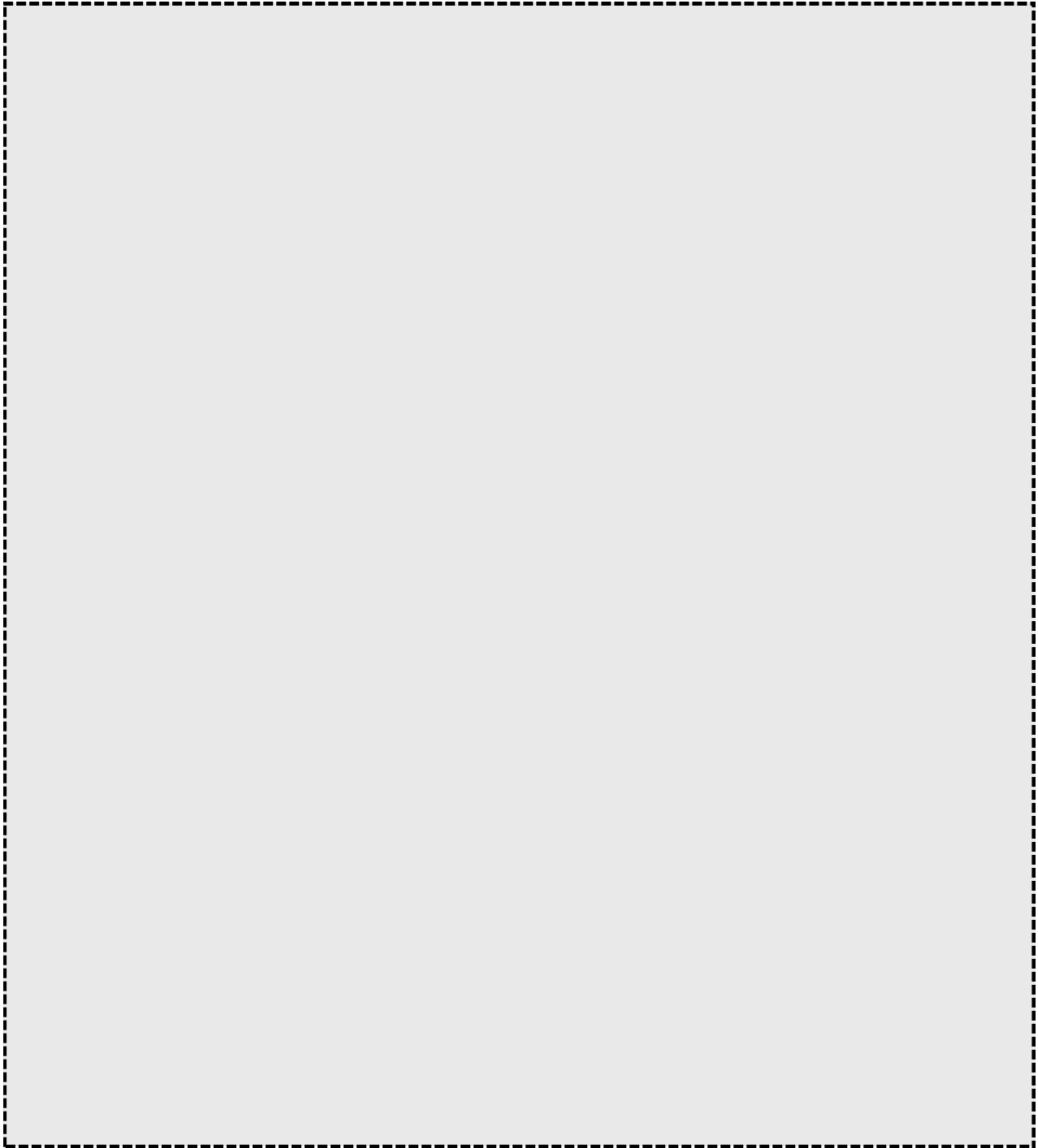




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### Part 2: Client Scenarios & Strategic Recommendations

Now, let's apply your newfound knowledge to real-world situations! Here are 3 client case studies:

- Client 1: Travel Blogger - "The Wandering Soul"
  - Sarah, a travel blogger, possesses a treasure trove of articles chronicling her global adventures. Her objective is to expand her audience by repurposing blog posts into engaging content for social media platforms.
- Client 2: Marketing Agency - "Growth Spark"
  - Growth Spark, a marketing agency, has a library of data-driven blog posts exploring marketing trends and strategies. They require visually appealing infographics to share on social media and their website to attract new clients.
- Client 3: Online Fitness Instructor - "Fit with Emily"
  - Emily, an online fitness instructor, has a collection of instructional workout videos. Her goal is to reach a wider audience by repurposing video content into shorter, bite-sized clips for popular social media platforms like Instagram and TikTok.





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